Aeronautic, Defense and Space

Driving value to deliver impact
PwC in AD&S: We help you grow

Our network extends across 158 countries

We work with 85 of the 100 largest companies in the AD&S sector

$42.4bn in revenues*

276,000 people*

Including +5,000 dedicated to Aeronautic, Defense and Space (AD&S) issues

$3bn investment in upskilling PwC people, developing and sharing technologies to support clients

Our services

Advisory
Solving your complex issues by helping you to develop competitive assets on your market, increase your performance and master your risks thanks to our “strategy through execution” value proposition.

Audit and assurance
Contributing to your growth by helping you to navigate regulatory complexity and strengthen trust and transparency in your financial reporting.

Tax & Legal
Addressing tax, business and legal issues such as legal structures, corporate good standing, contract negotiation, corporate, personal and indirect tax advice and planning.

Cybersecurity
Providing a comprehensive range of cyber security and data privacy services to help you assess, build and manage your cyber security capabilities and respond to incidents.

Focusing on key AD&S challenges

**TRENDS**
Competitiveness and Industry 4.0
With new entrants on the market, military export perspectives, and disruption from tech companies, AD&S industrial players are facing unprecedented challenges to remain competitive.

**TRENDS**
Sector Consolidation (M&A)
A vast consolidation movement is at play in the AD&S industry in order to face key challenges such as geographical diversification, client and technology acquisition, and the race to achieve critical size, optimize costs and partner with OEMs on next generation platforms.

**PROJECT**
Digital Operations strategy to improve efficiency
Definition of an Industry 4.0 roadmap and identification of key digital capabilities thanks to a business pain points analysis across functions and industrial sites allowing cost reduction opportunities.

**PROJECT**
Recent deal assignments for AD&S players
Financial, tax, legal, social and ESG due diligences, as part of the acquisition of a leading MRO player by a PE firm. Target screening, financial and tax due diligence on behalf of a European Tier-1 in the context of their geographical expansion in North America.

* Source: PwC global revenues 2019
**TRENDS**

**Workforce of the future**
Aeronautic, Defense and Space industry growth exacerbates workforce-related challenges. Companies must develop the workforce of the future that is capable of adapting to new technologies and ways of working.

**TRENDS**

**New industrial schemes**
Globalization is having a strong impact on AD&S actors. Manufacturers are moving closer to high-growth markets to transfer technology as part of export programs. Consequently, they have to adapt their industrial systems.

**PROJECT**

**HR function transformation**
Transformation of the HR function of a French aeronautical group in the context of a rapidly changing market. Optimization and breakthrough scenario construction, definition of a mid-term social plan and contribution to the company’s efficiency plan.

**PROJECT**

**Complex IT Programm Management**
Providing support to the management of an international IT program, from scoping to delivery, leveraging the PwC international network.

**TRENDS**

**Customer services**
Mass customization, customer centric approaches, digitized product & services and new business models are also driving new revenue opportunities for the AD&S industry. Mastering data along the product lifecycle has become strategic.

**TRENDS**

**Safety & security risk management**
AD&S safety & security risks are a constantly evolving paradigm, not only as a result of M&A but also due to an evolving IT landscape and, of course, global threats. A clear view of safety & security risks at strategic level is required.

**PROJECT**

**Defense and Space**
Identification of new services based on earth observation data, leveraging PwC’s strategy, technology, and legal expertise.

**PROJECT**

**Risk assurance**
Definition of corporate security audit and remediation plan.
Our assets

**Cyber Intelligence**
Experts in cybersecurity, security, safety, crisis management and investigation to bring you integrated solutions, from strategy to operations, to deal with numerous cyber intelligence challenges.

**Blockchain Lab**
A pool of experts dedicated to analyzing blockchain trends and developing solutions such as Airtrace, a blockchain traceability solution to provide transparency in the end-to-end supply chain and give consumers trust in the products they buy.

**Digital Operations Impact Centre**
A global pool of Digital Operations experts that can be mobilized to support your digital transformation.

**PwC AD&S hub**
A pool of experts to support you on topics such as military drones, surveillance, space launchers, manned flight, supply chain, satellite navigation & communication and cybersecurity.

**PwC Experience Center**
Design thinking, creative talents and an inspiring environment to help you building your business model.

Our sector publications

- **Blockchain in Aeronautics & Aviation**
- **Global Aerospace and Defense Deals Insights**
- **Global Digital Operations Study 2018**
- **Aerospace and Defense forecast**
- **Space Debris: how to clean up the space?**
- **The Global State of Information Security Survey**